

Real World Data is the Future of Medical Evidence

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Challenges of our Current Sources of Medical Evidence:

Efficacy vs. Effectiveness

High Cost Burden

Inadequacy

Dissemination

Complexity

Efficacy ≠ Effectiveness

	Efficacy study	Effectiveness study
Question	Does the intervention work under ideal circumstance?	Does the intervention work in real-world practice?
Setting	Resource-intensive 'ideal setting'	Real-world everyday clinical setting
Study population	Highly selected, homogenous population Several exclusion criteria	Heterogeneous population Few to no exclusion criteria
Providers	Highly experienced and trained	Representative usual providers
Intervention	Strictly enforced and standardized No concurrent interventions	Applied with flexibility Concurrent interventions and cross-over permitted

Acknowledgement of a GAP in Real World Effectiveness

Efficacy to Effectiveness Gap

“A disconnect between outcomes from clinical trials and information needed for clinical practice has been identified in the process of standardization of drugs assessment (Schwartz, 1967),

evidence-based medicine (Feinstein, 1997),

and knowledge dissemination (Lehman, 1995),

and called the Efficacy to Effectiveness Gap

[caused by] ...the weak generalizability of clinical trials due to their design.

The need for a more systematic assessment of effectiveness is now widely acknowledged. ”

Real World Safety of Ibrutinib

Table 2. Adverse Events.*

Adverse Event	Grade 1-2	Grade 3-4	Total†
	number of patients (percent)		
Diarrhea	40 (47)	2 (2)	42 (49)
Upper respiratory tract infection	28 (33)	0	28 (33)
Fatigue	24 (28)	3 (4)	27 (32)
Cough	26 (31)	0	26 (31)
Arthralgia	23 (27)	0	23 (27)
Rash	23 (27)	0	23 (27)
Pyrexia	19 (22)	4 (5)	23 (27)
Edema, peripheral	18 (21)	0	18 (21)
Muscle spasms	16 (19)	1 (1)	17 (20)
Constipation	14 (16)	1 (1)	15 (17)
Dizziness	14 (16)	1 (1)	15 (17)
Headache	14 (16)	1 (1)	15 (17)
Hypertension	11 (13)	4 (5)	15 (17)
Nausea	14 (16)	1 (1)	15 (17)
Sinusitis	11 (13)	4 (5)	15 (17)
Contusion	14 (16)	0	14 (16)
Vomiting	13 (15)	1 (1)	14 (16)
Neutropenia‡	0	13 (15)	13 (15)
Oropharyngeal pain	13 (15)	0	13 (15)

Ibrutinib (N=73)

Atrial fibrillation 20%

Infection 12%

Hematologic 9%

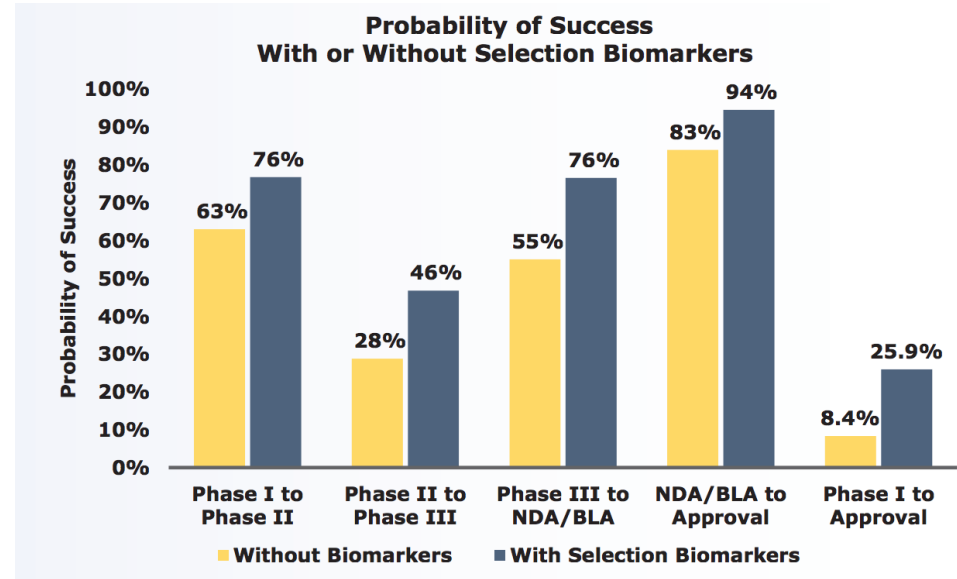
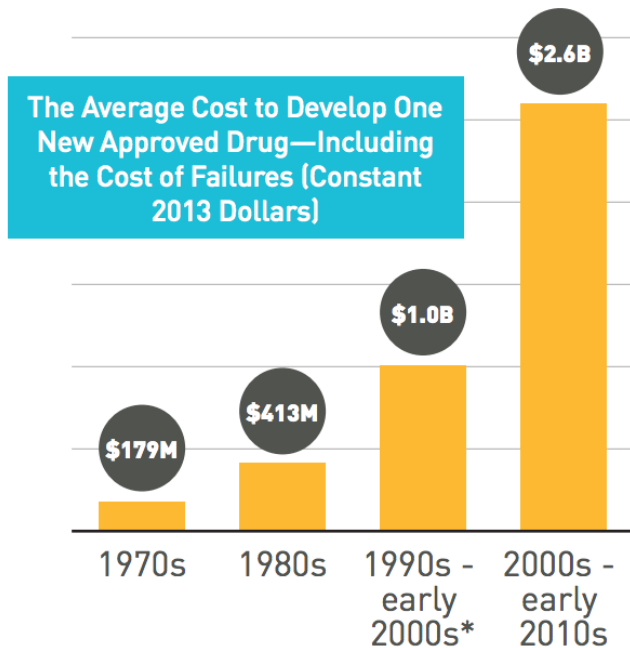
Bleeding 9%

Pneumonitis 8%

Table S4: Serious Adverse Events

	≤Grade 3	≥Grade 4 N (%)	Total
Pneumonia	9 (10)	1 (1)	10 (12)
Bacteremia	3 (4)	1 (1)	4 (5)
Cellulitis	4 (5)	0 (0)	4 (5)
Sinusitis	4 (5)	0 (0)	4 (5)
Atrial fibrillation	3 (4)	0 (0)	3 (4)
Febrile neutropenia	2 (2)	1 (1)	3 (4)
Abdominal pain	2 (2)	0 (0)	2 (2)
Clostridial infection	2 (2)	0 (0)	2 (2)
Dehydration	2 (2)	0 (0)	2 (2)
Sepsis	0 (0)	2 (2)	2 (2)
Subdural hematoma	2 (2)	0 (0)	2 (2)
Asthenia	1 (1)	0 (0)	1 (1)
Back pain	1 (1)	0 (0)	1 (1)
Bone lesion	1 (1)	0 (0)	1 (1)
Bronchitis viral	0 (0)	1 (1)	1 (1)
Pneumonitis	1 (1)	0 (0)	1 (1)
Myelodysplastic leukemia	1 (1)	0 (0)	1 (1)
Thrombocytopenia	0 (0)	1 (1)	1 (1)
Leukopenia	1 (1)	0 (0)	1 (1)
Neutropenia	1 (1)	0 (0)	1 (1)
Platelet dysfunction	1 (1)	0 (0)	1 (1)
Thrombotic thrombocytopenic syndrome	1 (1)	0 (0)	1 (1)
Disseminated intravascular coagulation	1 (1)	0 (0)	1 (1)
Acute kidney injury	1 (1)	0 (0)	1 (1)
Acute liver injury	1 (1)	0 (0)	1 (1)
Cholelithiasis	1 (1)	0 (0)	1 (1)
Cholecystitis	1 (1)	0 (0)	1 (1)
Colitis	1 (1)	0 (0)	1 (1)
Constipation	1 (1)	0 (0)	1 (1)
Dehydration	1 (1)	0 (0)	1 (1)
Diarrhea	1 (1)	0 (0)	1 (1)
Dizziness	1 (1)	0 (0)	1 (1)
Headache	1 (1)	0 (0)	1 (1)
Hypertension	1 (1)	0 (0)	1 (1)
Nausea	1 (1)	0 (0)	1 (1)
Pyrexia	1 (1)	0 (0)	1 (1)
Rash	1 (1)	0 (0)	1 (1)
Sinusitis	1 (1)	0 (0)	1 (1)
Vomiting	1 (1)	0 (0)	1 (1)

Generation and Cost



Clinical Development Success Rates, 2006-2015, BIO
2015 Pharma Profile, PhRMA

Inadequate Application

Trastuzumab approved by FDA in September 1998 for HER2+ breast cancer.

- 20%-30% of HER2+ positive patients experience high efficacy.
- *“About 5,000 patients in the US receive trastuzumab without any clinical benefit, and about 7,000 patients who could derive benefit are not being treated because of a false-negative test result.” – Genentech, 2007*



Phillips J, 2010, JAMA

Unreliable Reporting of Eligibility Criteria

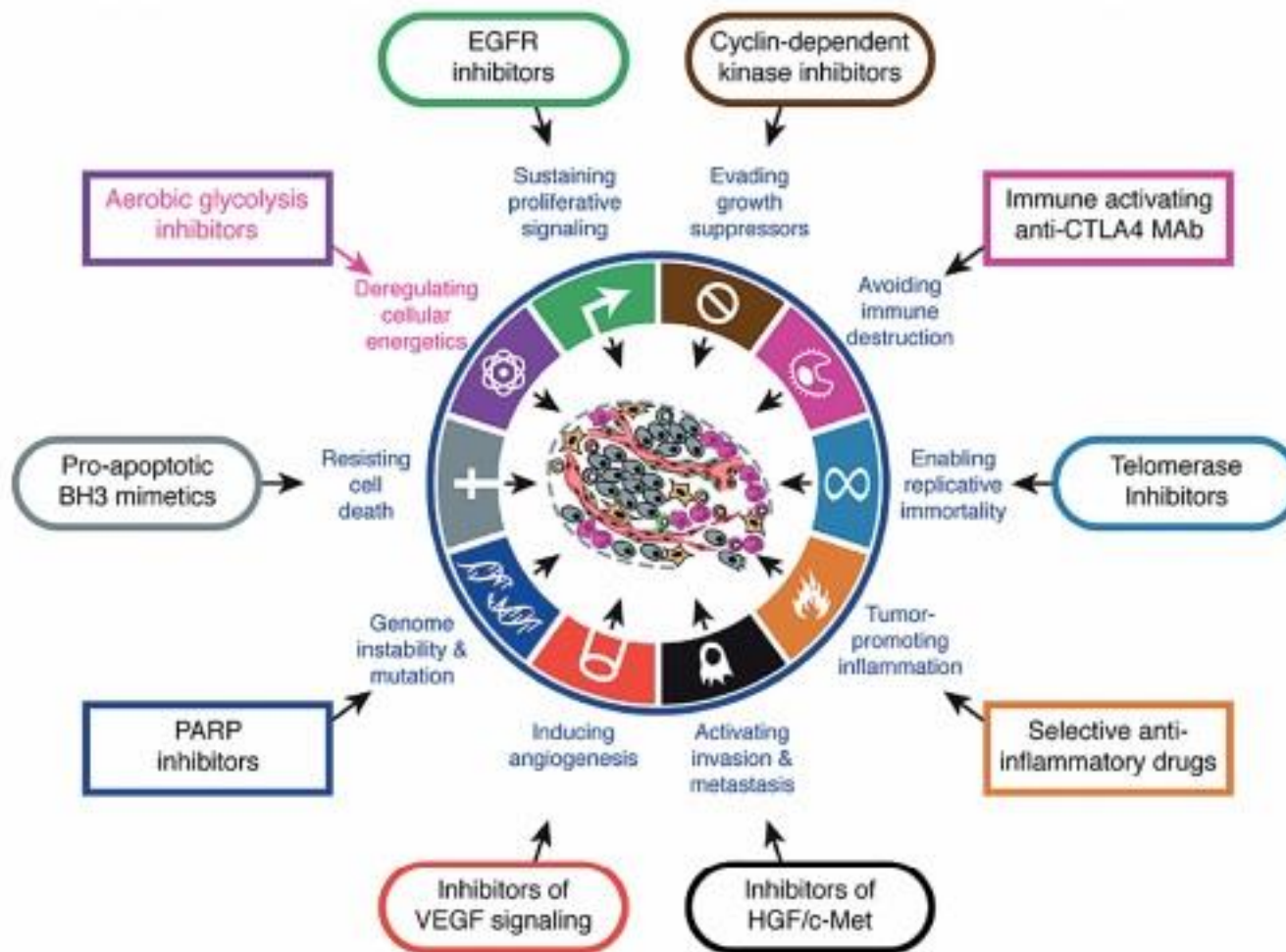
Study compared reporting of eligibility criteria from 52 trial protocols within 78 subsequent publications produced at a German medical faculty.

Select Results:

- Mean number of EC was 25 (7-43)
- 100% of trials failed to report EC in a subsequent publication.
- 44% reported modified EC
- 21% reported newly added criteria
- Out of 1248 eligibility criteria in the protocols, 606 (49%) matched the subsequent publication, 479 (38%) were missing, and 163 (13%) were modified.



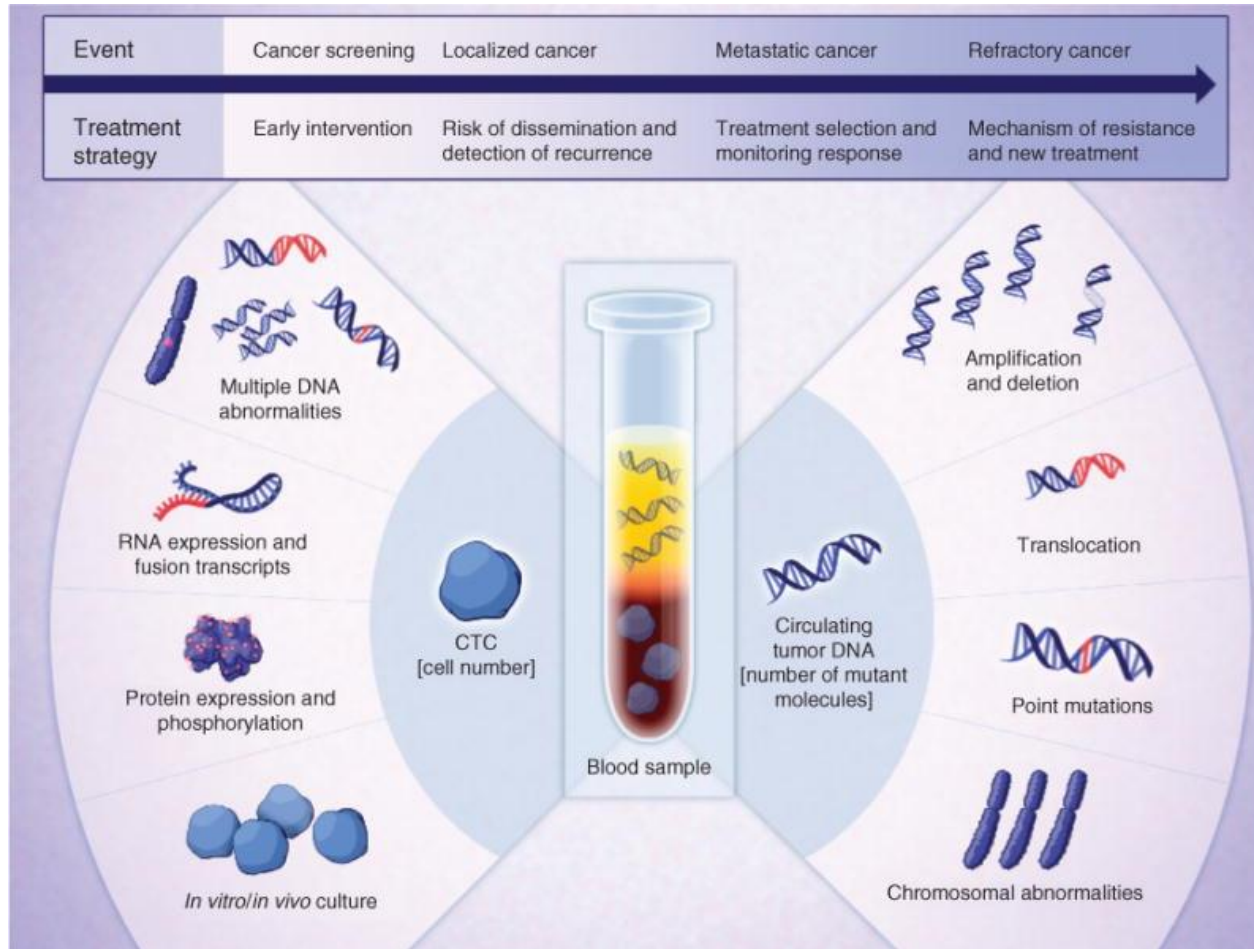
Oncology therapeutics development has provided an increasingly complete and targeted set of interventions...



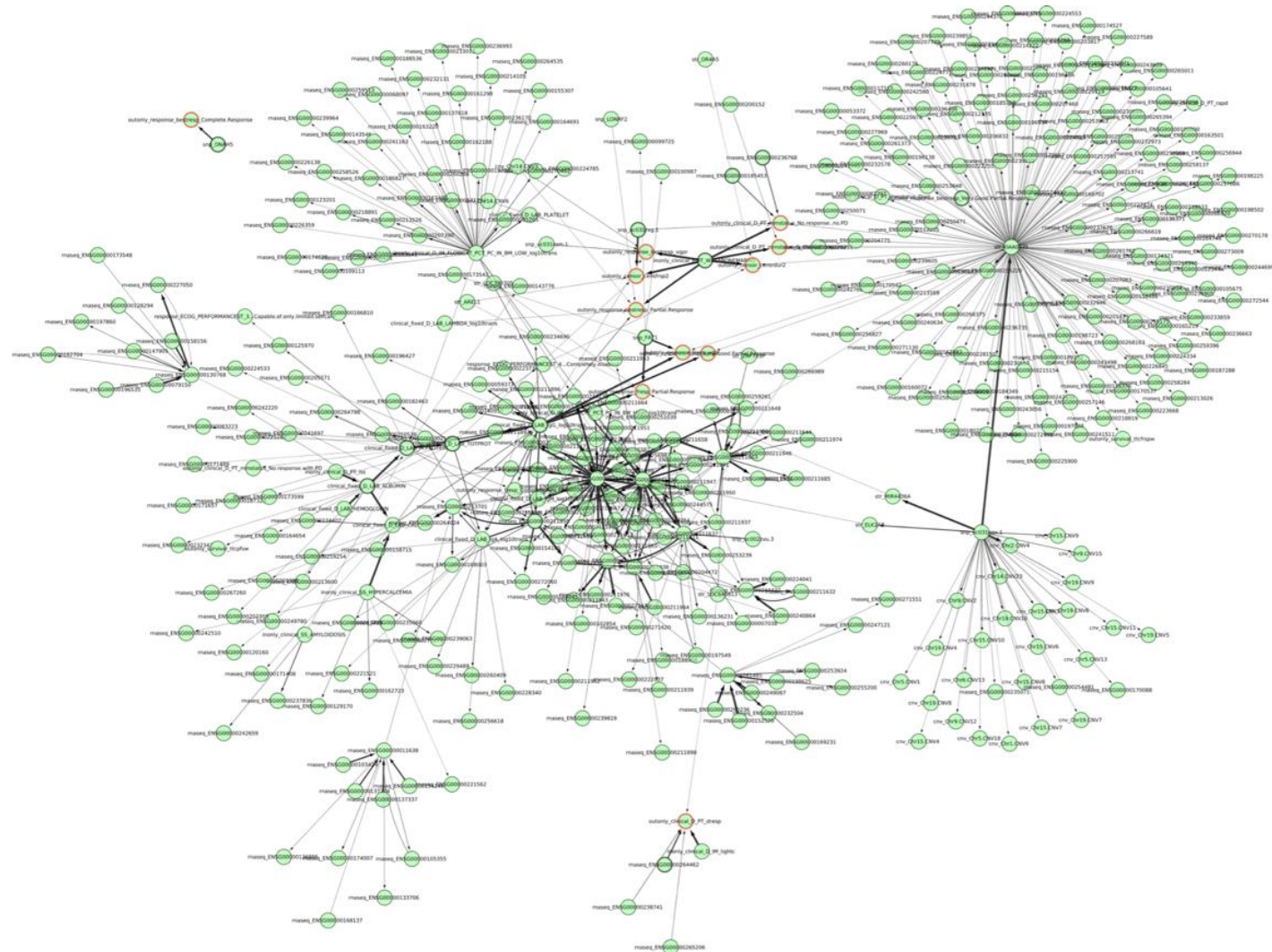
Knowledge of the pharmacopeia:

- Labelled Indications
- Dosing / Cycles
- Toxicities
- Generics/Biosimilars
- Contraindications
- Co-morbidities
- Supportive Care
- Adherence
- Alternative interventions including radiation and surgery

... and characterizing and monitoring tumors has made great advances.



Putative Causal Molecular Mechanisms Underlying Multiple Myeloma and Clinical Outcomes



And now we need to
personalize It?



The Path to A New Medical Evidence Paradigm

- Advance real-world registry analysis to become a gold standard Medical Evidence
 - Precompetitive registries by national or international consortia or disease-focused organizations
 - Establish best practice analytical methods and gold-standards
 - Enable a fabric of freely-accessible, registry-based data commons.
- Enhance the structures and capabilities of transferring real-world clinical data from EMRs into registries for future analysis.
- Continue to build-out and deploy Clinical Decision Support systems to navigate the increasingly complex medical evidence

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Progress

 **FLATIRON**

 **COGA** | CANCER OUTCOMES
TRACKING & ANALYSIS

 **ORION** | ONCOLOGY RESEARCH
INFORMATION
EXCHANGE NETWORK

 **ROPR** | REGISTRY *of* PATIENT REGISTRIES



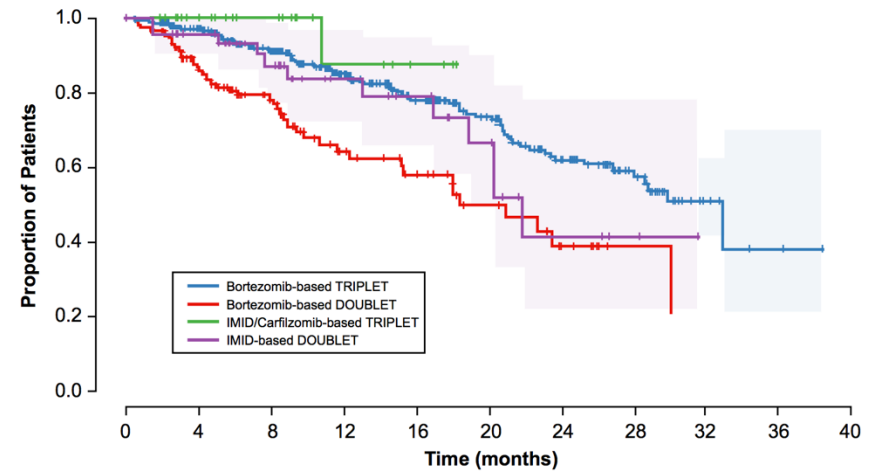
Registry-Driven Personalized Care Pathways Demonstration

Demonstrate opportunity to differentiate anticipated treatment responses for Multiple Myeloma patients who receive either:

- Velcade alone
- Velcade in with immunomodulatory drugs (IMiDs)

Study based on a primarily population of 465 eligible patients.

Figure 3. Progression-Free Survival (First PD) by First-Line Therapy Classification (in >3% of Patients)



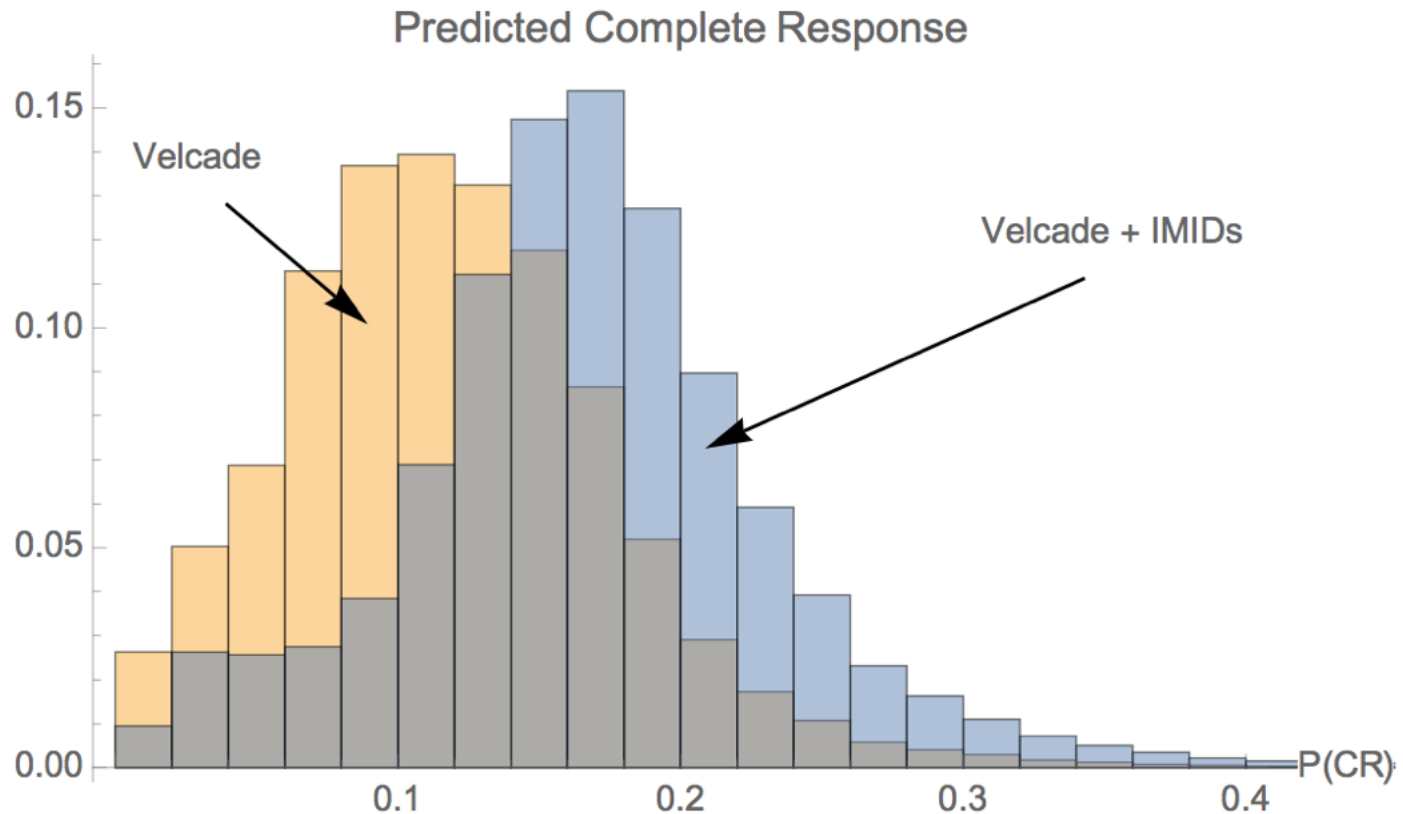
Velcade (Bortizumib)



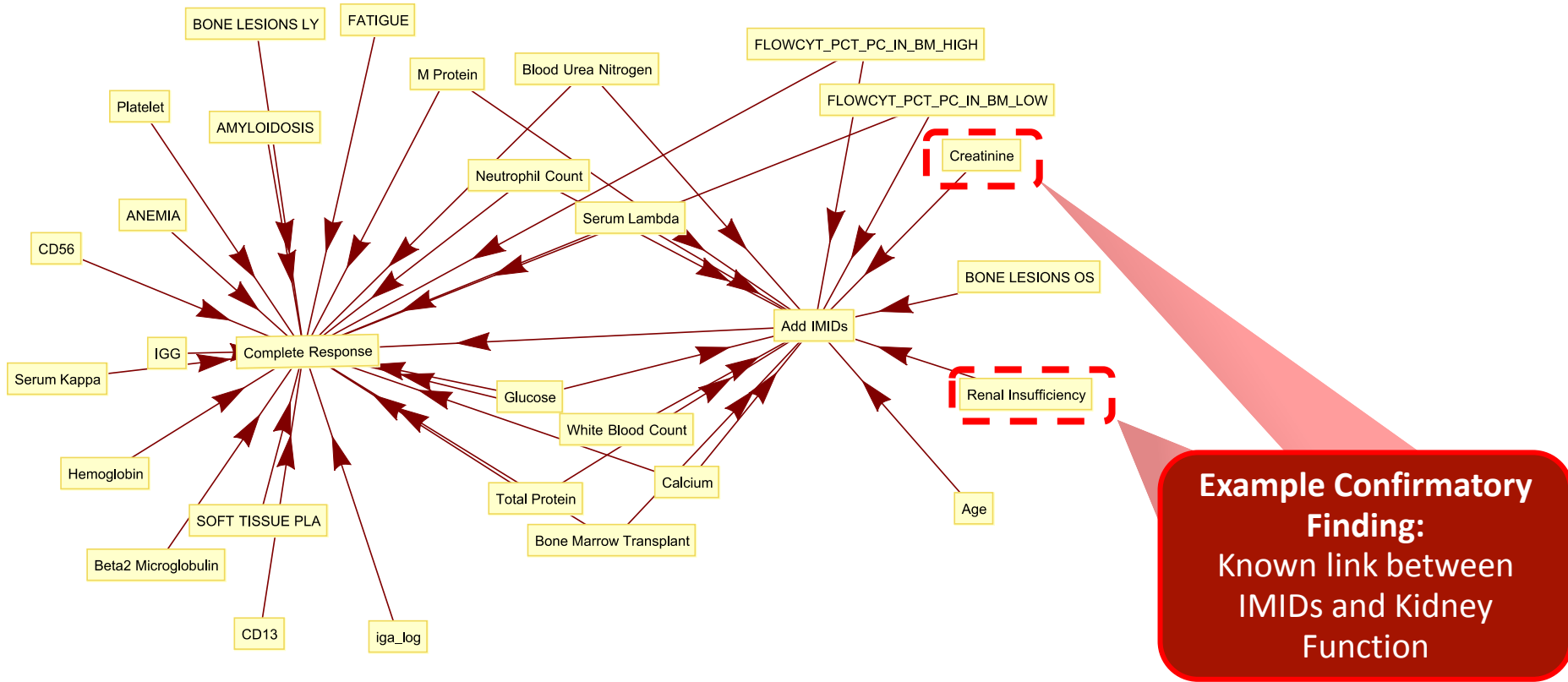
Revlimid (Lenalidomide)



Model Identifies Variability in Response to MM Therapy



Velcade vs Velcade with IMiDs

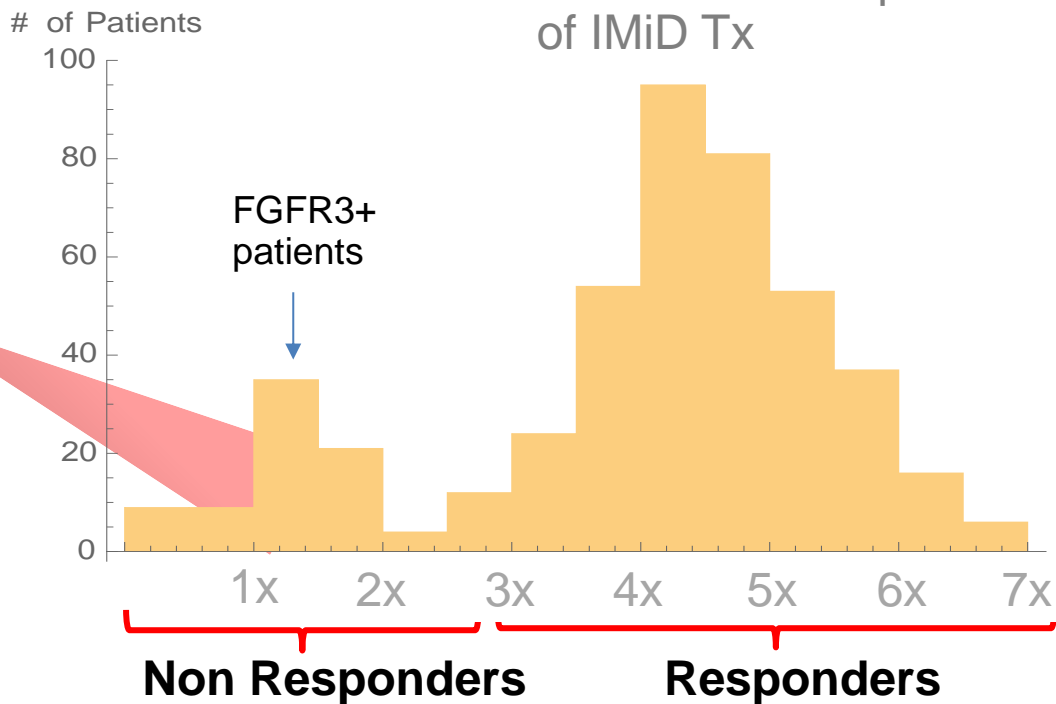


Takeaway: Analysis reveals strong signal and affirms known elements of clinical practice

Model identifies patient subset who will benefit least from IMiDs

Many Fold Enhancement of Clinical Outcome Relative to Non-Responders of IMiD Tx

Resistance to Lenalidomide in Multiple Myeloma Is Associated with a Switch in Gene Expression Profile
Michael D. Amatangelo, PhD¹, Paola Neri, MD PhD², Maria Ortiz, PhD³, Chad C. Bjorklund⁴, Anita K. Gandhi, PhD⁵, Anika Klappel⁶, Nizar J. Bahin, MD⁷, Tom Daniel⁸, Rajesh Chopra, MBBS, PhD⁹, Matthew Trotter¹⁰, and Arjan Thakurta¹¹
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Patients identified as responders are expected to achieve a ~5x higher likelihood of achieving a clinical outcome as compared to the non-responders

1. M. Amatangelo, P. Neri et. Al Resistance to Lenalidomide in Multiple Myeloma Is Associated with a Switch in Gene Expression Profile, Blood Dec 3, 2015: 126 (23)

THANK YOU

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