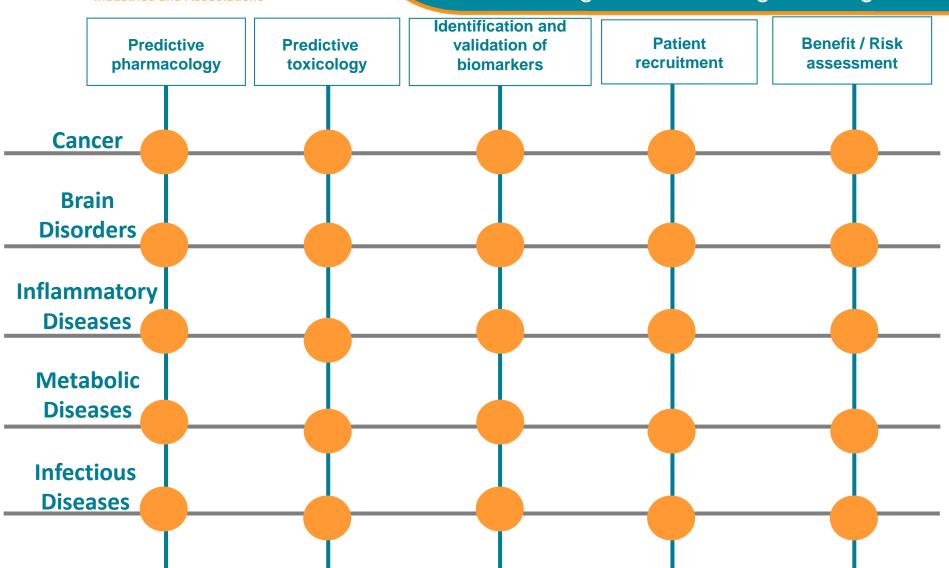


IMI – Strategic frame

Dr. Peter Høngaard Andersen Chair, Research Directors Group, EFPIA

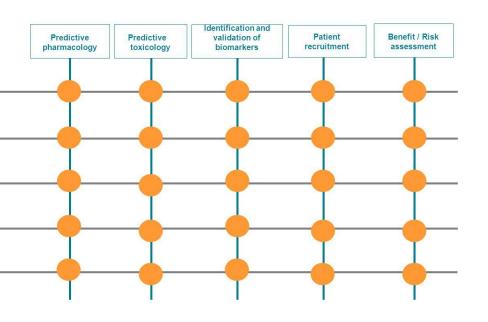


The original SRA focused on five disease areas, with core elements of Education & Training and Knowledge Management





The original Strategic Research Agenda



- The original SRA was based on the assumption, that a strong push would impact the entire value chain
- After the first series of calls most key areas were addressed, but it was also clear that bottlenecks in latter parts of the value chain were untouched
- In the early parts of IMI we had launched small and strongly focused projects, not game changing projects
- On this basis we initiated a "strategic revision process"



Integrating the full value chain

Make Drug R&D processes in Europe more efficient and effective and enhance Europe's competitiveness in the Pharma sector

Basic research and non-clinical testing Regulatory Approval

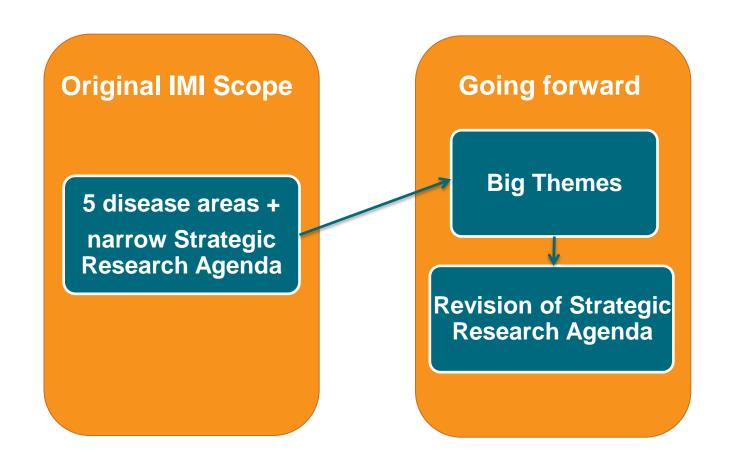
HTA and Pharmacovigilance

Primary focus of early IMI calls

Important to add if
we want to address challenges
in Industry and health care
challenges in society



Revised Strategic Research Agenda





Revised Strategic Research Agenda



The Innovative Medicines Initiative (IMI)
Scientific Research Agenda
Revision 2011



Date of Preparation: 16 June 2011 Copyright © 2011 Innovative Medicines Initiative

- Stronger link to stakeholders
- Much broader frame including the complete Pharma value chain
- More open regarding progress in science
- Have build in the fact that the industry now operates very differently and always with a global perspective
- The need for collaboration to tackle major challenges in Industry and society is a build in priority
- Focus on product development in areas of high societal need with limited incentives



IMI – adjustment of strategy

We have now redefined the frame in our Scientific Research Agenda – changed our concept to "bottlenecks in Society AND Industry" - and would like to ensure that the right projects are identified and prioritized and we find the





IMI – adjustment of strategy

Stakeholder groups	Key players
Member States	States Repr. Group, JPIs
Regulators	FDA and EMA
Healthcare	WHO
	Health authorities
SMEs/Biotech	Europabio, European Biotech Network, EBE
Patients	EPDA, EGAN, EPF, EURODIS
Learned societies and funding bodies	ESF, EUROHORCs, CPME, etc.
HTAs	European HTA network and national HTA bodies



IMI evolution: Less red tape and more flexibility

- NonEU in kind contribution up to 30%
- Additional funding for exploitation of new scientific opportunities
- REDUCE RED TAPE ✓ Possibility to include competitive piloted under AMR
- Extension of pu
- e burden: Financial and reporting Decre rocess pro
 - ✓ Shorten time to grant
 - ✓ Reduce administrative burden
 - ✓ Improve communication and transparency



IMI – a game changing

- The Innovative Medicine Initiative (IMI) is a unique and first of its kind public private partnership where academia, The European Commission, SMEs and the industry cooperate.
- Industry has always worked closely with academia, but working side by side with competitors is new ground. The industry has realized, that we can work together, pool resources and research and still compete at the same time.
- IMI has demostrated that IP-issues can be solved and integrated as a natural part of a public private partnership



IMI – a game changing PPP

- A public private partnership like IMI create more than new and important research projects, it:
 - Creates a common understanding and discussion of the current healthcare and R&D challenges
 - Creates greater mutual understanding and perspective on research, work processes and work culture
 - Creates a truly unique platform for dialogue

 IMI is also a reflection of a new understanding and view on the relationship between public and private players as partners and not competitors.



From IMI to Horizon 2020



Challenges for Society and Industry - I

- Healthcare challenges continue to raise around the world
- A lot of these challenges are not (yet) addressed
- Today's health challenges will be tomorrow's socio-economic burden: not only from increasing healthcare costs, but also from loss of productivity and impact on the social sector

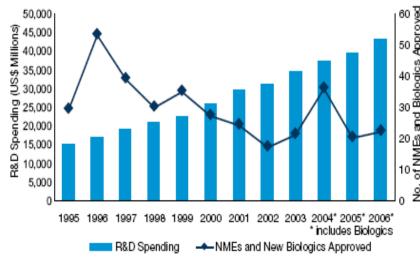




Challenges for Society and Industry - II

- Cost for developing new drugs continue to increase
- Pharma incentive systems and profitability under pressure
- Progress in basic science is not translated to medical innovation and benefits to patients
- Health care (and research) priorities does not reflect relative disease burdens, see e.g., WHO prioritized diseases and medicine

Figure 2: R&D spending has soared but the number of NMEs and biologics approved by the FDA is down



Sources: FDA/CDER Data, PhRMA data, PricewaterhouseCoopers analysis

Note: Data on R&D spending for non-PhRMA companies are not included here, because they are not available for all 11 years

 No overall strategy in the health care area are in place in EU



Have we realised the issue?

Political awareness

- Political awareness on the healthcare and R&D challenges starts to increase.
 The current situation on <u>antimicrobial resistance</u> has shown, what happens if innovation and new drugs are not rewarded i.e., the push-pull mechanisms are not functional.
- A similar situation will very likely appear within <u>brain diseases</u>, if the situation is not addressed.

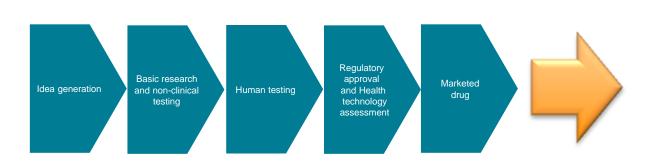
Industry perspective

- Also the pharmaceutical industry has realised the challenges facing their core business. Pooling resources and working closer together both within industry and with the public sector is one of the cornerstones in meeting the challenges.
- Public private partnerships like IMI will be key in the future.



Horizon 2020: An opportunity we can't let go

- Horizon 2020 is a unique opportunity and driver for creating the changes needed for both the industry and society.
- Horizon 2020 provide a frame for developing a new forward looking frame for a Public Private Partnership in the Healthcare area, which should focus on open innovation and game changing projects.
- Horizon 2020 should focus on the shared interests which share in solving the major healthcare challenges facing us.







Biomedical research PPP: Starting point

- → Connecting health, wealth, research and regulatory agendas
 - Health: WHO report on priority medicines for Europe and the world (update in 2013)
 - Research: EFPIA concept paper on biomedical research PPP objectives & Copenhagen Research Forum
 - Regulatory: EFPIA concept paper on R&D models and incentives

- Flexible legal frame to ensure the full potential and future adaptation of healthcare projects to the needs of society
- Key driver for growth and job creation in EU going forward why a visionary budget needs to be ensured (but not geographically limited to Europe)



Horizon 2020 – Next step

European Federation of Pharmaceutical Industries and Associations

Hever
Meeting
Academia
Regulators

EFPIA workshops

Development of SRA for Horizon 2020

Oct 2012

Submission of SRA frame for Horizon 2020

2013

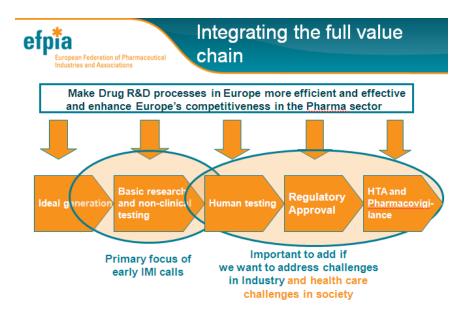
Consultation with stakeholder groups

2014

Horizon 2020 Up-n-running



An evolution that started with IMI





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- From IMI to Horizon 2020
- From European to Global
- □ From bottlenecks in industry to a shared agenda between society and industry on healthcare challenges



Thank you for your attention

Dr. Peter Høngaard Andersen